

**matson and isom**

Founded in 1962 by
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To Whom It May Concern:

Subject: Barbara J. Weibel

I have been asked to write a letter of recommendation regarding Barbara Weibel concerning talents, skills, and experience in assisting with the resolution of real estate problems. Barbara Weibel has been a client of Matson and Isom for approximately 30 years. For more than 20 of those years, I have personally worked with Barbara and her first husband, Gene Camp. Gene, until his death in 1994, was a real estate developer, builder, and investor. Following his death in 1994, Barbara assumed responsibility for the real estate holdings of the family in addition to continuing her responsibilities as a realtor.

Barbara's experience includes more than 30 years of real estate sales and purchases, land development, and building construction. She is knowledgeable and very respected in the Chico community and has been one of the top real estate sales persons for Coldwell Banker realty for the last several years. Barbara knows most of the developers and builders in the Chico area personally, and her knowledge allows her to converse, direct, and negotiate with them on a professional basis.

Barbara also has a very high degree of integrity and is very well respected for her honesty in the Chico community. Her knowledge and professional manner allow her to negotiate and navigate difficult problems in a very calm manner. Her integrity allows her to handle difficult real estate problems to the best interest of all parties involved. I have personally had Barbara handle real estate transactions for me in the past, and I am very satisfied with the results. I highly recommend Barbara to assist in resolving and executing almost all real estate matters.

If additional or detailed information is necessary, please give me a call.

Very truly yours,

MATSON AND ISOM

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